

FILIPINO HOMES

REAL ESTATE & TOURISM MAGAZINE



THE NEXT BIG THING

BOHOL ISSUE



NATIONAL REAL ESTATE CONVENTION 2021-2022



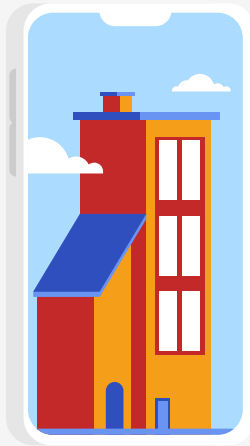
SPECIAL
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THE NEXT BIG THING

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Welcome Home

We are delighted once again to re-explore Bohol, one of the country's beautiful eco-tourism destinations whose economic growth in this post-pandemic era is causing excitement among investors, particularly in real estate.

Bohol, an island naturally blessed with pristine waters, and other natural attractions, is ultimately becoming an investment haven both in trade and tourism —the reason bigwigs in real estate have landed in this tourism spot bringing in high-quality houses to choose from.

I am personally thrilled in the coming months to see how will the island rise up from the impact of the pandemic and typhoon Odette (which hit the island in December 2021) under the new leadership of Gov. Aris Aumentado whose first executive order was to establish an economic recovery task force for the island.

Such directive bodes well for investors who have been eyeing Bohol as a landing place of their hard-earned wealth. In fact, SM's plan to build a mall on the island will surely impact property prices, making the island a prized possession.

Moreover, it is also my pleasure to introduce to you Accredited Real Estate Salespersons in the Philippines Inc. (ACRES Philippines), a newly formed organization solely for real estate salespersons in the country. Its creation will surely bring more progress to real estate as ACRES commits to become the mouthpiece and refuge of salespersons to succeed in this industry.

This issue is never complete without the real “heroes” in real estate service. I am pleased to introduce the “superstars” in Bohol's real estate scene in this edition.

Their respective stories are truly a source of admiration, inspiration and motivation. Each of them has found his/her place in this highly competitive industry which means to say those aspiring ones surely have the chance to also create their own success stories. But it isn't overnight. It takes passion, grit and real hard work!

Again, let's see Bohol through a new lens.

Anthony Gerard O. Leuterio
Publisher

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ABOUT FILIPINO HOMES


Filipino Homes is the largest comprehensive real estate solutions portal in the Philippines, providing one-stop-shop services for real estate buyers and sellers.

This one-of-its-kind facility (available both online and offline) connects people to all related products and services in real estate business. It provides much needed market information, extensive property listings, statistics, experts' industry assessments, events and activities to assist clients make sound decision.


Headquartered in Cebu, this full service real estate portal is managed by a group of seasoned property professionals and capitalists. It envisions to be the largest property portal that syndicates all property listings in the Philippines. Powered by its growing 3,000 property agents, Filipino Homes provides a full range of services including property management, in tandem with affiliate Rent.ph; foreclosure listings; and real estate insurance and consultancy services.

Deeply rooted in its commitment to uplift the quality of real estate services in the country, Filipino Homes has also set-up physical offices in major areas in the Philippines, to get closer to the market it serves.


With its extensive presence online including all social media platforms, Filipino Homes can easily reach at least 10 million audience a day, making it the biggest marketing arm of property developers to showcase their products worldwide.




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MVP-firm conducts feasibility study on Cebu-Bohol bridge

In 2019, then National Economic and Development Authority (NEDA) director-general and socioeconomic secretary Ernesto Pernia said the Cebu-Bohol bridge was among three major infrastructure projects highlighted as either “impossible” to build due to technological limitations or “very costly.”

METRO PACIFIC TOLLWAYS CORP. (MPTC), THE MOTHER COMPANY OF Cebu-Cordova Link Expressway Corp. (CCLEC), is now conducting feasibility study on Cebu-Bohol bridge link project.

This was announced by CCLEC president Allan Alfon during a webinar hosted by The Freeman entitled “Building Back Better,” which was aired online on July 25, 2022.

According to Alfon, after the success of the P33 billion Cebu-Cordova Link Expressway (CCLEX), the company is considering to bid for the Cebu-Bohol link via the Cordova or Olango Island and municipality of Getafe in Bohol province.

Feasibility study is ongoing, he reiterated.

The company is also looking at other possible bridge projects connecting Cebu to other islands like Negros Oriental and Leyte.

In 2019, then National Economic and Development Authority (NEDA) director-general and socioeconomic secretary Ernesto Pernia said the Cebu-Bohol bridge was among three major infrastructure projects highlighted as either “impossible” to build due to technological limitations or “very costly.”

The Cebu-Bohol bridge had an estimated total cost of P56.62 billion, which was supposed to be sourced from an ODA (official development assistance) fund.

Other bridges dropped from the list were the Leyte-Surigao link bridge and Luzon-Samar link bridge.

Alfon confirmed that the Cebu-Bohol bridge project needs deeper study because of technical difficulties such as strong sea current, among others.

CCLEC is a wholly owned subsidiary of Metro Pacific Tollways Corp. (MPTC), which counts the CCLEX as its first toll road project outside Luzon. 📍

(Source: *The Freeman*)



Group to raise the bar in real estate selling

ACRES will serve as a catalyst to change real estate laws that are now deemed irrelevant and untimely and represent the industry practitioners in pushing for better and all-inclusive agenda that capture more opportunities for the sector.

IN ANTICIPATION OF A STRONG SURGE OF THE REAL ESTATE ECONOMY IN A POST-PANDEMIC ERA, the Accredited Real Estate Salespersons in the Philippines (Acres Philippines) eyes to widen opportunities for its practitioners to help this thriving industry as a centerpiece of growth.

The newly formed group, already registered with the Securities and Exchange Commission, aims to be the voice of the salespersons in the real estate service.

As one collective body, Acres' mission is to enable and empower licensed practitioners to become highly ethical and knowledgeable professionals in their real estate practice.

The organization also aims to lead in raising the bar and level the playing field in real estate selling and at the same time help accelerate the growth of the real estate industry amid today's challenges and uncertainties.

Cebuano realtor Anthony Gerard Leuterio, president of A Better Real Estate Philippines, the mother organization of Acres, said the establishment of this new organization is critical because salespersons are the frontliners, thus, the lifeblood and significant contributors of the real estate development sales. They also comprise the biggest number of professionals in the real estate service.

Leuterio added that the birth of Acres is the first in the industry as most real estate-related organizations in the country are mostly for brokers and other real estate service professionals outside of the sales and marketing service.

"It is high time that our real estate salesforce need to be represented and for both industry practitioners

(salespersons and brokers) to work together and be united in helping the industry reap better results at post-pandemic," he said in a statement on Monday.

He noted the real estate sector also went through a tumultuous performance since the pandemic happened in 2020, taking a heavy toll on the different sides of the economy that has brought a dampened outlook of the industry even until today.

Acres' formation will also help the country craft better policies and legislation to further accelerate the growth of the industry, he said.

It will serve as a catalyst to change real estate laws that are now deemed irrelevant and untimely and represent the industry practitioners in pushing for better and all-inclusive agenda that capture more opportunities for the sector.

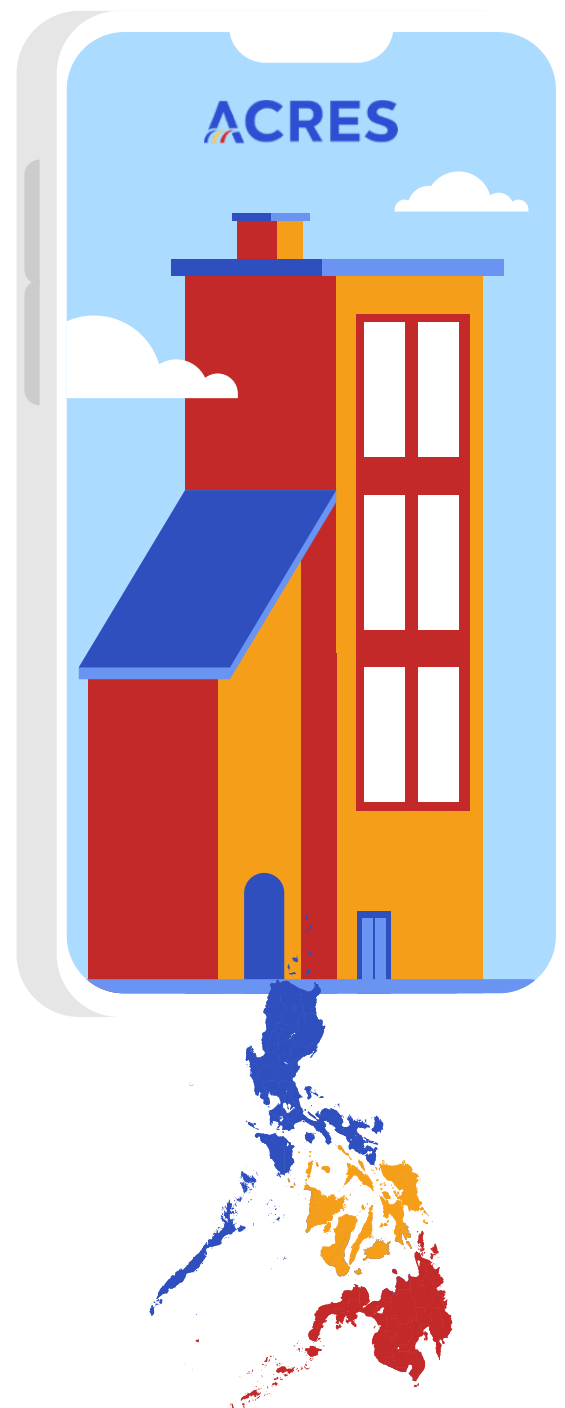
Leuterio said the group will also serve as a watchdog against the sale of anomalous properties, unscrupulous developers, and persons that misrepresent projects or land holdings of dubious nature.

"The creation of this organization will help police the industry against the proliferation of illegal practitioners or the colorum salespersons," said Leuterio.

Acres will also elect officers per city across the country. Once organized, salespersons will now have a group to run to should they encounter real estate-related problems.

Leuterio said they target 20,000 to 50,000 salespersons to become members of the new organization, but they must be registered with the Professional Regulation Commission. 📍

(Source: Sunstar Cebu)



Cebu hosts first real estate confab

Cebu was picked as the host for this year's Congress to showcase the city's progressive real estate industry whose vibrance could only be kept and achieved by proactive industry practitioners, including real estate salespersons.

OVER 700 PARTICIPANTS MOSTLY COMPOSED PRC-REGISTERED SALESPERSONS nationwide convened in Cebu City for the first ever Real Estate Salespersons Congress on Aug. 25, 2022.

The congress, initiated by the Securities and Exchange Commission (SEC)-registered Accredited Real Estate Salespersons in the Philippines (ACRES Philippines), gathered industry practitioners in the field of real estate selling to formally introduce ACRES Philippines and its Vision and Mission; recognize its interim officers nationwide; charter members and raise awareness and tackle current concerns in real estate selling.

ACRES is the country's first and largest organization of accredited real estate salespersons. Founded in 2021, it supports the endeavors of salespersons in furthering their learnings, ethical standards, protection of their rights to free and fair practice, upliftment of their well-being, and due representation and inclusion on matters of their trade and prosperity.

At present the association has already set up nationwide chapters with interim officers in Metro Manila, Makati, Mandaluyong, Camarines Sur, Cavite, Bicol, Sorsogon, Legaspi, Pampanga, Palawan,

Tacloban, Ormoc, Bohol, Dumaguete, Bacolod, Kabankalan, Iloilo, Roxas, Aklan, Calbayog, Samar, Leyte, Cebu, Lapu-Lapu, Northern Cebu, Southern Cebu, Talisay, Mandaue, Catbalogan, Davao, General Santos, Caraga, Cagayan de Oro, Bukidnon, Surigao, Ozamis, Dipolog, Pagadian, Digos, Iligan and Gingoog.

These interim officers will take oath during the congress.

Cebu was picked as the host for this year's Congress to showcase the city's progressive real estate industry whose vibrance could only be kept and achieved by proactive industry practitioners, including real estate salespersons.

According to Anthony Gerard Leuterio, president of A Better Real Estate Philippines (ABREP), the advisory group of ACRES, the formation of ACRES came timely as the real estate sector experiences a rebound from the economic stresses brought about by Covid-19 pandemic.

He said unifying all the salespersons involved in real estate will further advance the country's real estate sector and make it one of the strongest economic pillars amid the headwinds.

"Since real estate is a selling business, we also need to get the salespersons onboard and actively involve them

in advancing the sector alongside the brokers," he said.

Leuterio stressed that since real estate salespersons are significant contributors in the continued expansion of the sector, they must be well represented.

"These practitioners need to have a voice too, especially when policies and laws are crafted. We need to include them so we could build a better and inclusive Real Estate'," he said. Real estate salespersons comprise the biggest number of professionals in the real estate service.

Moreover, ACRES seeks to work harmoniously and collaboratively with the professionals in the real estate service, regulatory agencies, real estate organizations, property companies, policy makers and advocacy groups.

Leuterio said the association is keen to work with the Department of Human Settlements and Urban Development (DHSUD) so it can participate on campaigns against illegal salespersons and illegal developers.

The group also wants to work with the Professional Regulation Commission (PRC) to promote accreditation to all salespersons involved in real estate selling activities. 📍



ACRES LEADERS CONGRESS 2022 AT RADISSON BLU CEBU

SM Bohol already ‘in the pipeline’



SM is eyeing a seven-hectare property behind the TaRSIER 117 compound in Barangay Cogon and Barangay Dao as site for their first mall in the province.

SM SUPERMALLS, THE COUNTRY’S LARGEST MALL CHAIN, IS “100 PERCENT” COMMITTED IN expanding in Bohol, Governor Aris Aumentado said following a meeting with one of the top executives of the retail giant.

SM Supermalls senior vice president Bien Mateo paid a courtesy visit to Aumentado at the Capitol to discuss investment plans for Bohol not just in retail, but in various industries including tourism.

“Committed na gyud sila na mo come in sa Bohol. And it is a good development for us knowing ang mga Bol-anon dugay na gyud nilang pangandoy na naay mga national malls na mo sud diri,” said Aumentado.

According to Mateo, the opening of an SM branch in Bohol is already “in the pipeline.”

He estimated that construction will start within the next “two to three” years.

SM is eyeing a seven-hectare property behind the TaRSIER 117 compound in Barangay Cogon and Barangay Dao as site for their first mall in the province.

“We will coordinate closely with the [government] for the necessary things that we need to comply with. And we are very happy to hear from the governor that we are welcome,” said Mateo.

SM’s first investment in the province is expected to generate an estimated 2,000 job openings.

According to Aumentado, he will create a task force which will directly coordinate with SM and other national investors to help ease their entry into the province.

“Naa tay task force na kung naay mga problema na mo abot sa ilang processes, naa tay team na mo tabang nila para ma fast track ang ilang transaction,” he said.

Mateo confirmed that it was the first time for SM to officially coordinate with the provincial government of Bohol to discuss investment opportunities.

The mall executive described the provincial government as “very investor friendly.”

“That’s a very big factor for us to really expedite our development here in Bohol,” said Mateo.

There had been speculations that pushback from the government and local industry players hampered SM’s entry into the province.

According to Aumentado, local mall industry players have not made any attempts to block the retail giant’s entry.

“Pasalamat ta sa local na mga negosyante, labina ang BQ, Alturas ug Shoppers Mart, ni hing sabot sila na mo sud ang mga dagkong businessman dinhi,” Aumentado said.

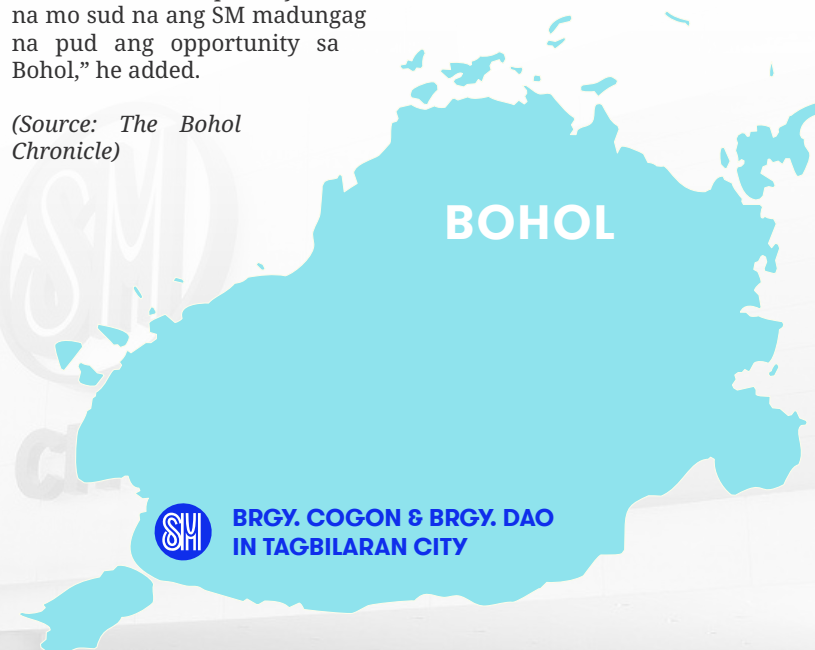
He also thanked the local mall operators, which are among the largest corporations in the province, for helping sustain the province’s economy in the past decades and generating employment.

“Di nato ikalalis na sa history sa Bohol ang Alturas mao man gyuy naghatag og kinabuhi sa Bohol pero by the time na mo sud na ang SM madungag na pud ang opportunity sa Bohol,” he added.

(Source: *The Bohol Chronicle*)



TOP VIEW OF PLAZA RIZAL IN POBLACION, TAGBILARAN CITY, BOHOL, PHILIPPINES. PHOTO BY: SHUTTERSTOCK / MDV EDWARDS





THE NEXT BIG THING

Its ability to sustain its natural resources' balance and biodiversity despite the allure of modernization and urban development, is one of the few best kept secrets of Bohol—the next big thing to watch out for in Central Visayas.

Coming from rock bottom of tourism business brought about by the two-year challenges of pandemic, and the onslaught of December 2021 super typhoon Odette, the island province came out stronger, and ready for the next battle—this time embracing the big things to happen particularly in real estate and tourism.

Upon his oath to office following the May 8, 2022 elections, Bohol Governor Aris Aumentado signed his first executive order establishing an economic recovery task force, which implements measures that will help the province recover from the COVID-19 pandemic and typhoon Odette.

Pushing for total economic recovery was the first marching order of the new Governor, preparing the province for greater opportunities which are on their way to conquer Bohol.

In a report published by The Bohol Chronicle, Aumentado was quoted saying that his administration's mission is more arduous and more daunting now with the pandemic still gripping the whole world and "as our province just rising up from the havoc of Typhoon Odette. We have so much work to do, so let us roll up our sleeves and buckle down to work."

To help Bohol rise once again, the Governor appointed a bureaucrat, former Department of Trade and Industry (DTI) assistant secretary Asteria Caberte to head the Bohol Economic Recovery Task Force (BERTF) as stipulated in Executive Order No. 1.

Caberte also sits as the province's Provincial Administration, under Aumentado's governorship.

The Capitol's department heads and representatives from the private sector will also comprise the BERTF.

Under the EO, the BERTF is tasked to hold consultations with stakeholders and create action plans that would help revive Bohol's economy. It will also oversee the implementation and completion of the programs.

According to Caberte, the implementation of the economic recovery programs will be a top priority during the first 100 days of the Aumentado administration.

"Considering that I came from DTI, I can do a lot because I was also part of the recovery at the national level in implementing programs. But this time, we will be zooming in on Bohol," said Caberte, who was also part of the national government's economic recovery efforts.

She added that recovery programs for the province are already in place but highlighted the lack of "accountability" and timeline for their implementation.

In December, Bohol was struck by Typhoon "Odette," one of the strongest storms to hit the province in recent history. It left over a hundred people dead and tens of thousands homeless.

Aid from various government agencies including the provincial government, the private sector and non-government organizations have arrived in droves but many Boholanos continue to reel from the devastation left by the typhoon.

CEBU-BOHOL BRIDGE

What is more exciting about Bohol's post pandemic future is the recent announcement made by Metro Pacific Tollways Corp. (MPTC), the mother company of Cebu-Cordova Link Expressway Corp (CCLEC), saying it is currently conducting feasibility study on Cebu-Bohol bridge link project.

In a report, CCLEC president Allan Alfon said that after the success of the P33 billion Cebu-Cordova Link Expressway (CCLEX), the Pangilinan-led company is considering to bid for the Cebu-Bohol link via the Cordova, Cebu or Olango Island and municipality of Getape at Bohol province side.

The feasibility study is ongoing for the probable next big thing to happen in Bohol, according to Alfon.

In 2019, then National Economic and Development Authority (NEDA) director-general and socioeconomic secretary Ernesto Pernia said the Cebu-Bohol bridge was among three major infrastructure projects highlighted as either "impossible" to build due to technological limitations or "very costly."

The Cebu-Bohol bridge had an estimated total cost of P56.62 billion, which was supposed to be sourced from an ODA (official development assistance) fund.

Alfon confirmed that the Cebu-Bohol bridge project needs deeper study because of the technical difficulties such as strong sea current, among others.

This development raised interest from investors, including the big resort developers, as well as property capitalists.

Cebuano resort developer, Solea Hotels and Resorts which recently opened a 110-room resort in Panglao Island, Bohol is considering to venture into more tourism related developments in Bohol.

According to Christopher Gothong, Solea Coast Resort Bohol general manager, the company is preparing to build more two more resorts in different locations on the island province, in the municipality of Anda and barangay Libaong, Panglao.

Gothong expressed confidence that the hotel business and the tourism industry

will come out better and stronger from the pandemic".

Just like Cebu, Gothong believes that Bohol is on to a promising tourism-led economic recuperation, backed by the series of planned infrastructure projects, such as the possibility of a Cebu-Bohol bridge.

Likewise, the BE Group of Companies, the developer of sprawling six-hectare Be Grand Resort Bohol in barangay Danao, Panglao Island is bent on expanding its hospitality business footprint in Bohol, owing to the promising story of recovery specifically in tourism and property developments.

BE Group chief executive officer (CEO) Grand Benedicto said in a report that the company is preparing the ground for the full recovery of tourism in Bohol boosted by the good infrastructure plans that support the industry moving forward.

Of the total six-hectare property only three hectares has been utilized. Benedicto said expansion plans for the entire property is already being discussed, as well as the Group's grand plan to take advantage of Bohol's tourism boom after the pandemic and typhoon Odette.

Benedicto noted the improving tourism business on the island especially with the re-opening of international flights.

This early, the Group is preparing for the tourism explosion, making sure that sustainable management and world-class service is kept and constantly monitored.

TOURISM

In the first six months of 2022, Bohol province recorded a 52 percent surge in tourist arrivals, an apparent indication of steady recovery. Bohol logged a total of 116,153 arrival from January to June 2022, from only 76,570 tourists visited Bohol in the same period of 2021.

According to the Bohol Tourism Office (BTO) as reported by The Bohol Chronicle, the increase of arrivals in the first half of 2022, was beyond its projected growth target, which was set only at five percent.

The report said that the increase of tourists arrivals during the first six months is driven by the influx of domestic tourists or locals which counted 112,879.

However, foreign tourists have been slowly returning to enjoy Bohol's almost untouched natural wonders.

Bohol, specifically the island of Panglao, has gained strong popularity during the temporary closure of Boracay Island in April to October of 2018 for redevelopment.

The Island of Panglao, served as a perfect alternative beach destination for both foreign and domestic travelers.



Today, even with the challenges of COVID-19 Bohol continues to attract both vacationers and capitalists.

The COVID-19 pandemic has crippled the tourism industry of Bohol, one of the country's top tourism draws.

In 2020, the year when the pandemic broke out, the number of tourist arrivals in the province plummeted to 177,341 from 1.5 million in the previous year.

RESIDENTIAL DEVELOPMENTS

As hotel and resort developers are racing to get a good positioning in Bohol anticipating its economic boom, major residential builders, such as Primary Homes, Cebu Landmasters Inc. (CLI), among others are getting ahead to meet the high demand for residential properties on the Island Province.

In May 2022, PrimaryHomes Inc. (PHI), the trusted and award-winning property company in the Visayas, opened a new and bigger office in Bohol at the 2nd level of Island City Mall on April 30, 2022.

PHI first opened in the province in 2011 and launched its first residential project— Royal Palms Uno, the first in the Royal Palms series in April 2012 in Panglao Island. Since then, the company has earned the trust of the Boholano market and is highly-endorsed by Boholano Real Estate Agents. This, and the accelerating opportunities in real estate

in Bohol has propelled the company to build an impressive portfolio of projects such as Royal Palms Dos, Royal Palms Tres, Richwood Homes, Royal OceanCrest, Royal Palms Quatro — all in Panglao Island; and Colorado Homes in Baclayon.

The office serves as PHI's Bohol headquarters and will offer a bigger space for the group's partners and agents, connect with and address the needs of the increasing client base in the province. Likewise, it will make available hundreds of properties around Visayas under the company's different brands.

"As a customer-driven brand, we are very excited to offer our partners here a much improved space and to our Boholano clients, a comfortable place as we take them through their homebuying journey," PHI president Stephen Charles Liu said.

The opening of the new office coincided with the launch of Royal Palms Quatro, the company's latest project in Pnaglao, and solidified the premier developer's presence in one of the country's fast-growing economies.

CLI also has made its entry to Bohol two years ago through the introduction of its residential project for mid-market segment located in Dauis, Bohol.

In its disclosure to the stock exchange, CLI declared that the Bohol project, called Velmiro Greens Bohol, offers 204 units that

are expected to be turned over by 2023.

The development offers townhouse and single-detached units from 60 to 100 square meters at a price starting at P1.7 million to as high as P4 million.

The residential units will rise in a 3.6 hectare gated community strategically located near schools, malls, tourist spots, and other major establishments.

The Bohol project is CLI's fourth carrying the Velmiro brand aimed towards mid-market buyers who accounted for 37 percent of the company's total sales in 2019. Other Velmiro communities have been established in Cebu, Cagayan de Oro and Bacolod. The Velmiro brand pitches generous open space with landscaped parks, a swimming pool, multi-level clubhouse with functions rooms, fitness gym, basketball court and playground.

"Our buyers feel they are getting great value for their money and this has resulted in good takeup rates across all our Velmiro projects," said Jose Soberano III, CLI president and chief executive officer.

With the government's place economic recovery program and grand infrastructure plans post pandemic, boosted by strong support from the private sector, Bohol is seen to rise once again. This time, taking the lead in showcasing big things—in opportunities and developments— in the region. 📍

THE HEIGHT OF Family Life



ARCHITECT'S PERSPECTIVE



VICINITY MAP

VELMIRO GREENS BOHOL

ABOUT THE PROJECT:

Location:	Biking, Daus, Panglao, Bohol
Project Type:	Residential Subdivision
Total Land Area:	3.6 hectares
No. of Buildings:	204 units

DISCLAIMER

This is for information purpose only and does not constitute an invitation, offer, or solicitation to acquire or purchase units in a residential or commercial real estate project. The developer reserves the right to change any detail herein without prior notice.

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MISSION

Leuterio Realty believes in its people and their potential. We strive to harness everyone in the team by providing the knowledge, tools, motivation and values so they may become effective not only in their chosen profession but also in life.

VISION

We envision to lead the change in Philippine Real Estate industry by adhering to, and faithful observance of, strict ethical and professional standards in order to give the best possible service to its clients, to its colleagues, and the rest of the property sector's value chain.



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OCTOBER 23 & 24, 2022

BE GRAND RESORT, BRGY. DANAO-PANGLAO, BOHOL

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RICHMOND VALDEZ**
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& DHSUD Registered



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SARMAGO
PRC ACCREDITED
&DHSUD REGISTERED



2
WILLIAM
DEL ROSARIO III
PRC ACCREDITED
&DHSUD REGISTERED



3
MONICA & JOEY
BERSALES
REAL ESTATE BROKER
&DHSUD REGISTERED



4
GILBERT
& **MARJORIE**
MONECILLO
REAL ESTATE BROKER
&DHSUD REGISTERED



5
GENIE MAE
& **ARIEL**
EDERA
PRC ACCREDITED
&DHSUD REGISTERED



6
ANGIE KAY &
MARC CHRISTIAN
GODORNES
PRC ACCREDITED
&DHSUD REGISTERED



7
ADA MAE
& **JAY NEIL**
ROILES
REAL ESTATE BROKER
&DHSUD REGISTERED



8
MARITA GRACIA
FANCUBIT
REAL ESTATE BROKER
&DHSUD REGISTERED



9
KENNETH JUN
PANCITO
PRC ACCREDITED
&DHSUD REGISTERED



10
LILY FE
HONORIO
REAL ESTATE BROKER
&DHSUD REGISTERED

TOP 10

Best Real Estate Teams in the Philippines 2021



1
TEAM A



2
TEAM TYCOONS



3
TEAM X-FACTOR



4
FILIPINOHOMES
VIP



5
STARSHOOTERS



6
RED
DIAMONDS



7
TEAM
ROYALTIES



8
VICTORIOUS
SECRET



9
LR ALLIANCE



10
WIRE
TOPPERS

TOP 10

Real Estate Superstars in the Philippines 2022



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SARMAGO
PRC ACCREDITED
& DHSUD REGISTERED



2
GILBERT & MARJORIE
MONECILLO
PRC ACCREDITED
& DHSUD REGISTERED



3
SHAREN & JUN
REYES
REAL ESTATE BROKER
& DHSUD REGISTERED



4
ANGIE KAY & MARC CHRISTIAN
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REAL ESTATE BROKER
& DHSUD REGISTERED



5
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EDERA
PRC ACCREDITED
& DHSUD REGISTERED



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9
NIKI
MALAZARTE
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10
ELDDIE JOHN & MARJULIE
BENIGAY
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TOP 10

Best Real Estate Teams in the Philippines 2022



1
TEAM A



2
FILIPINOHOMES VIP



3
TEAM X-FACTOR



4
TEAM TYCOONS



5
RED DIAMONDS



6
STARSHOOTERS



7
WIRE TOPPERS



8
VICTORIOUS SECRET



9
TEAM ROYALTIES



10
BEX TEAM GENSAN

NATIONAL REAL ESTATE

METRO CENTRE HOTEL & CONVENT

OCTOBER 2



NATIONAL CONVENTION 2012

CONVENTION CENTRE | BOHOL, PHILIPPINES

27 - 28, 2012



NATIONAL REAL ESTATE

ASTURIAS HOTEL | PUERTO PRINCESA

OCTOBER 27-29



NATIONAL REAL ESTATE CONVENTION 2013

ASTURIAS HOTEL, PUERTO PRINCESA, PALAWAN, PHILIPPINES

OCTOBER 27 - 28, 2013



NATIONAL REAL ESTATE CONVENTION 2014

THE RITZ HOTEL AT GARDEN OASIS
OCTOBER 26, 2014



REAL ESTATE CONVENTION 2014

DAVAO CITY | DAVAO CITY, PHILIPPINES

27 & 28, 2014



NATIONAL REAL ESTATE

LIMKETKAI LUXE HOTEL | CAGAYAN DE ORO

OCTOBER 25, 2015



ATE CONVENTION 2015

CAGAYAN DE ORO CITY, PHILIPPINES

26 & 27, 2015



NATIONAL REAL ESTATE WATERFRONT HOTELS & CASINO OCTOBER 26,



NATIONAL REAL ESTATE CONVENTION 2019

CEBU CITY, PHILIPPINES

27 & 28, 2019



NATIONAL REAL ESTATE

L' FISHER HOTEL | BACOLOD

OCTOBER 2018



NATIONAL REAL ESTATE AWARDS 2016

MANILA, PHILIPPINES

23 - 25, 2016



NATIONAL REAL ESTATE CONVENTION 2017

GRAND XING IMPERIAL HOTEL

OCTOBER 22, 2017



NATIONAL REAL ESTATE AWARDS 2017

ILOILO CITY, PHILIPPINES

23 & 24, 2017



NATIONAL REAL ESTATE

CONRAD MANILA HOTEL

OCTOBER 26,



NATIONAL REAL ESTATE CONVENTION 2018

MANILA, PHILIPPINES
27 & 28, 2018



NATIONAL REAL ESTATE CONVENTION 2020

VIRTUAL AWARD CEREMONY

OCTOBER 2020



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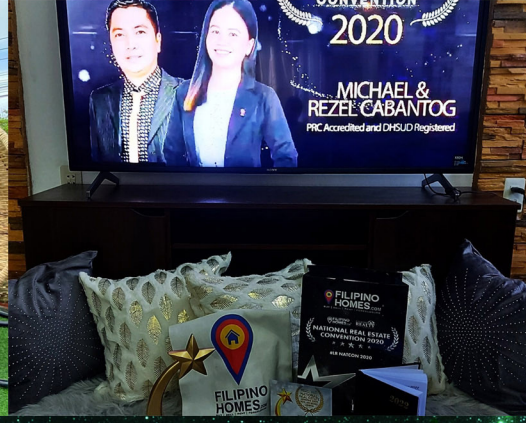
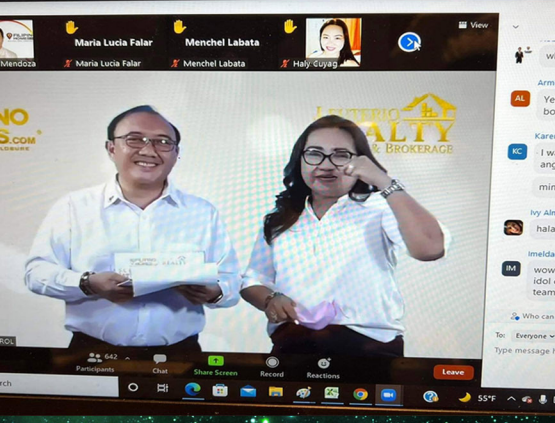
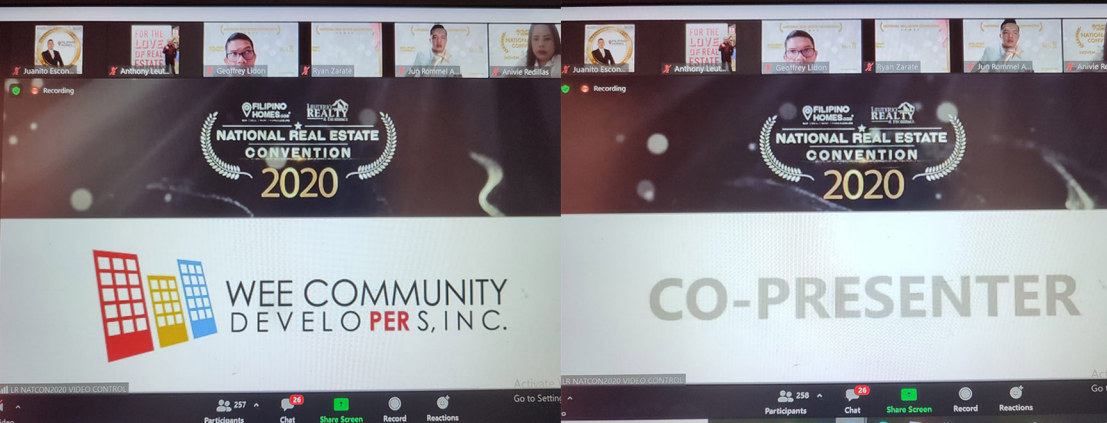
TOP 10 Real Estate Superstars in the Philippines

MALAZARTE NIKI CEBU	BENIGAY ELDIE JOHN & MARJULIE CEBU	FLORES HERMISSA CDO	GODORNES ANGIE KAY & MARC CHRISTIAN CEBU	LASCONA MYRA LEDA & CESAR BOWOL
MONECILLO GILBERT & MARJORIE DAVAO	SUGURAN LORENZ JOHN BACOLOD	ROILES JAY NEIL & ADA MAE CEBU	AVERGONZADO SHEILA BOHOL	EDERA GENIE MAE LORENA CEBU

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TOP 10 Best Real Estate Teams in the Philippines

TEAM A	TEAM TYCOONS	TEAM X-FACTOR	TEAM ROYALTIES	RED DIAMONDS
STAR SHOOTERS	VICTORIOUS SECRET	FILIPINOHOMES VIP	WIRE TOPPERS	LR ALLIANCE



NATIONAL REAL ESTATE CONVENTION 2020

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JANUARY 25, 2020



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Concept by: Anthony Orais Leuterio

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AZELA HONOR
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FUENTE OSMENA, CEBU CITY
NOVIE VILLAFLOR
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mandaue@leutiorealty.com

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We are constantly working to establish ourselves as the most reliable partner in the cleaning service industry. We are building to have a lasting working relationship with our clients, staffs and stakeholders. Our values includes integrity, excellence and sustainability as we also aim to provide stable employment for our men and women in the cleaning service industry.

Our company is also conceived as an after-sales service for our Filipino Homes clients. This is to bridge the gap in between purchasing rental investments to helping them maintain their rental properties.



SERVICES

On Call Cleaning for Residential Condominiums/Houses

Basic Cleaning Routine - Condo

This Routine includes:

- Sweeping/mopping/polishing floors
- Polishing tables and furnitures
- Dusting of frames, ornaments and shelves
- Cleaning and sanitizing of sink, kitchen top and counters
- Cleaning stove, stove range, faucets, jars
- Washing dishes (minimum)
- Tidying the bed and couch
- Cleaning of interior glass windows
- Cleaning and sanitizing your toilet bowl, sink, toilet tiles, and bathroom mirrors
- 1 to 1.5 cleaning hours

General Cleaning Routine - Houses

Rates will depend on the area to be cleaned

This package includes:

- Basic Cleaning Routine
- Change linens
- Dry vacuuming of carpet
- Range Hood, oven, refrigerator and grease trap cleaning
- Scrubbing molds and water stains on toilet bowl, sink, floor and bathroom mirror
- 2 to 3 cleaning hours

Post Construction Cleaning Offered to Developers

This package includes:

- Basic Cleaning Routine
- Cleaning Kit from CleanMate
- Welcome gift (wine set or flowers)

Small and Shared Offices Cleaning

This package includes:

- Floor sweeping and polishing
- Dry vacuuming of carpet
- Dusting of shelves, tables, drawers
- Cleaning of toilet
- Cleaning of interior glass windows

Special Events Cleaning:

This package includes:

- Basic routine cleaning
- Garbage segregation (post party)
- Washing of dishes

ON CALL CLEANING

Basic Cleaning Routine for Condominiums

25sq. m & Below	Php 450.00 session
26 - 35 sq. m	Php 600.00 session
36 - 45 sq. m	Php 700.00 session
46 - 55 sq. m	Php 800.00 session
55 - 65 sq. m	Php 950.00 session
66 - 75sq. m	Php 1100.00 session
76 - 85 sq. m	Php 1200.00 session
85 - 95 sq. m	Php 1400.00 session
above 95 sq. m	Php 1400.00 session addtl 25/sqm

Deep Cleaning Routine for Condominiums

25sq. m & Below	Php 1000.00 session
26 - 35 sq. m	Php 1300.00 session
36 - 45 sq. m	Php 1500.00 session
46 - 55 sq. m	Php 1700.00 session
55 - 65 sq. m	Php 2000.00 session
66 - 75sq. m	Php 2300.00 session
76 - 85 sq. m	Php 2500.00 session
85 - 95 sq. m	Php 2900.00 session
above 95 sq. m	Php 2900.00 session addtl 35/sqm

Cleaning Routine for Entire House

Floor Area of 50 sq.m & Above 50 sq. m	Php 3000.00 session Php 35.00 /sq. m
Lawn and Garden Area of 50 sq.m Below Above 50 sq.m Add	Php 750.00 session Php 15.00 / sq. m



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